PAPERLESS ACQUISITION FOR THE NEW MILLENNIUM: TOWARDS A UNIFIED ARMY CITIS APPROACH

Presented to

CONOPS for CIDS Workshop

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by

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System Resources Corporation

Subsidiary of Titan Corporation

Contractor Integrated Technical Information Services (CITIS)
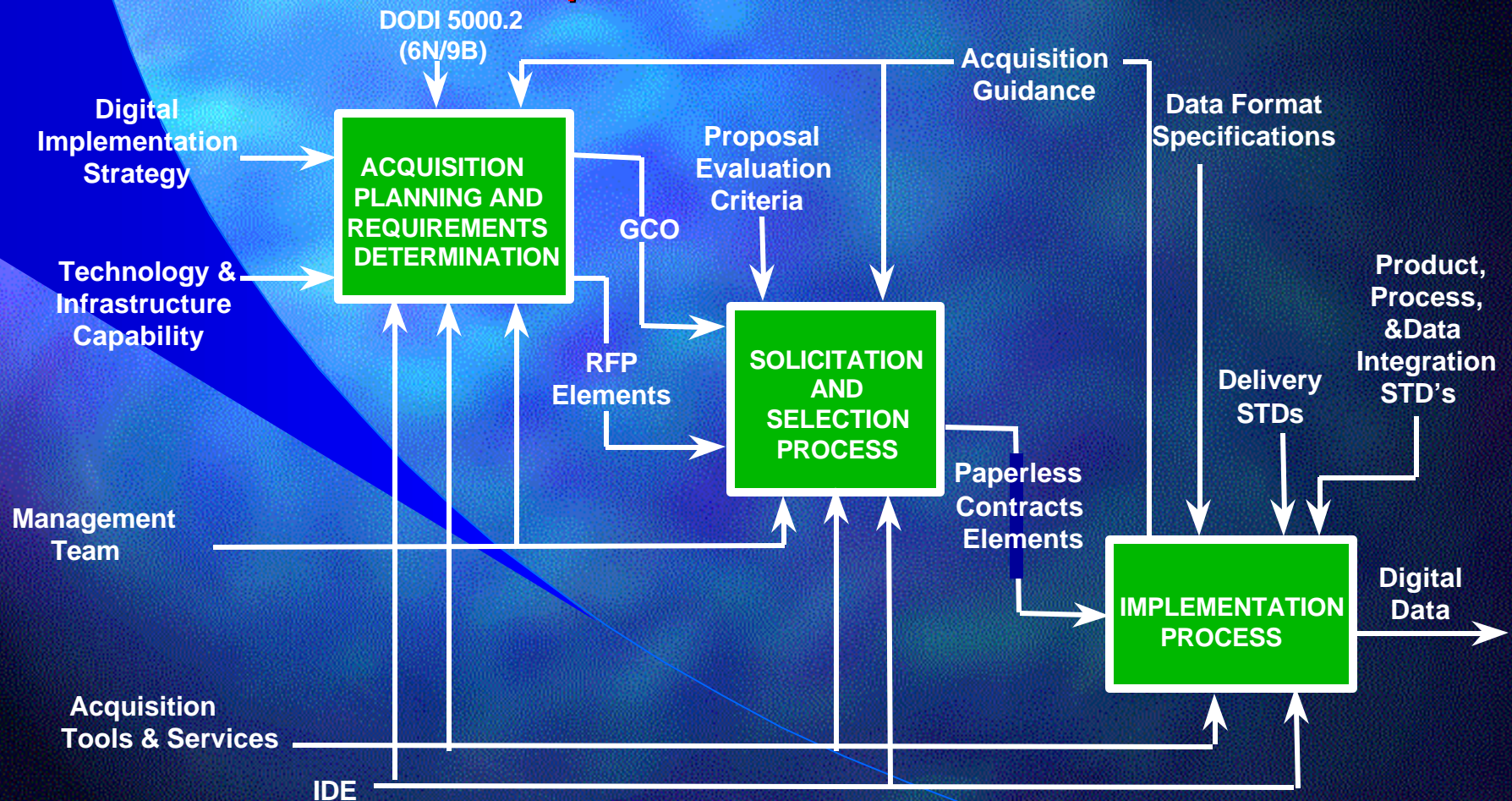
OUTLINE

★ *PAPERLESS ACQUISITION*

   ★ *Acquisition planning and requirements determination.*

   ★ *Solicitation and source selection process.*

   ★ *Implementation processes.*

★ *CITIS STRATEGIES*
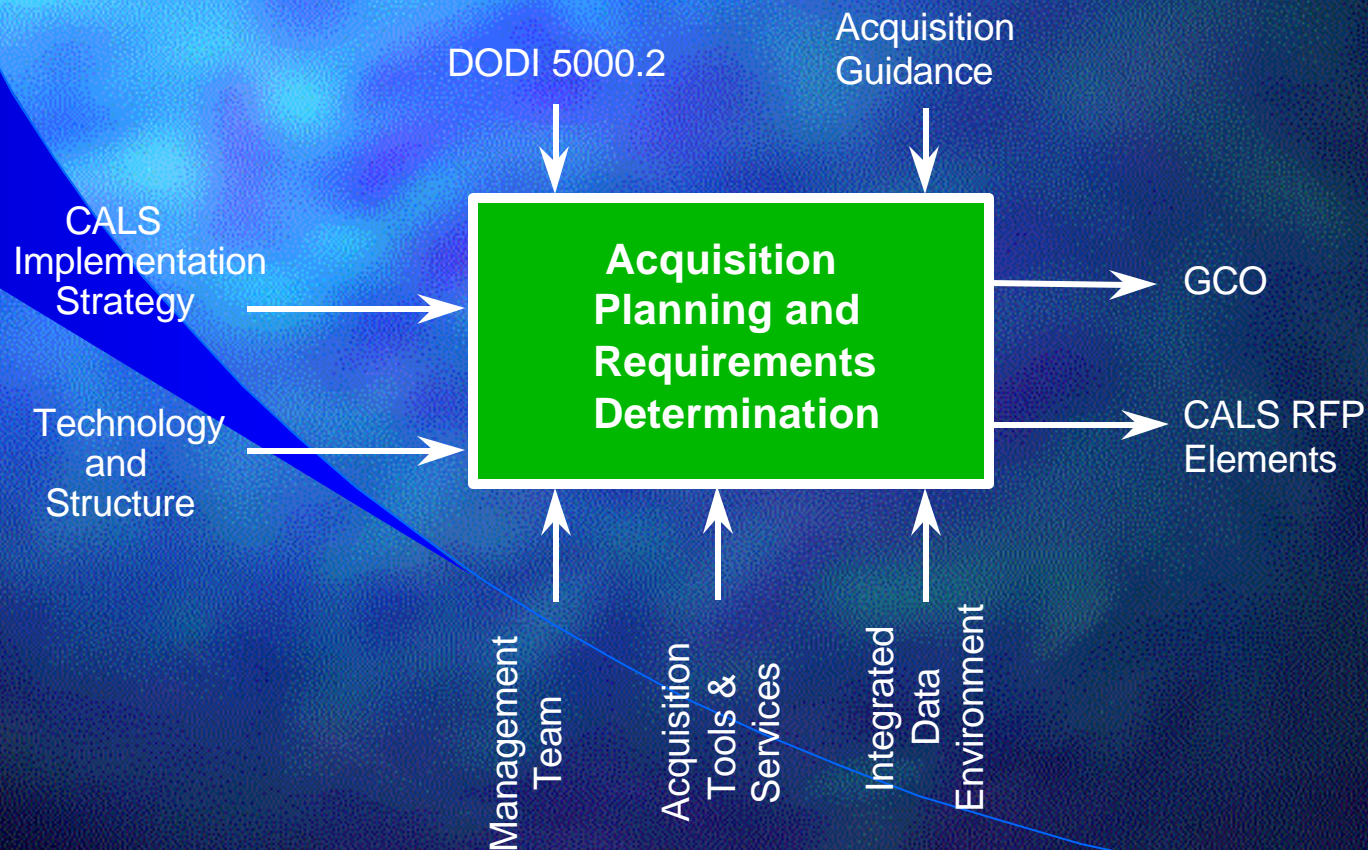
★ *LESSONS LEARNED*

★ *SUMMARY*

PAPERLESS ACQUISITION
Acquisition Process

DODI 5000.2
(6N/9B)

Acquisition
Guidance

Data Format
Specifications

Digital
Implementation
Strategy

**ACQUISITION
PLANNING AND
REQUIREMENTS
DETERMINATION**

Proposal
Evaluation
Criteria

Product,
Process,
&Data
Integration
STD's

GCO

Technology &
Infrastructure
Capability

RFP
Elements

**SOLICITATION
AND
SELECTION
PROCESS**

Delivery
STDs

Management
Team

Paperless
Contracts
Elements

**IMPLEMENTATION
PROCESS**

Digital
Data

Acquisition
Tools & Services

IDE

Acquisition of Defense System Data in CALS Format Is Part of the of the Total Acquisition Process

PAPERLESS ACQUISITION

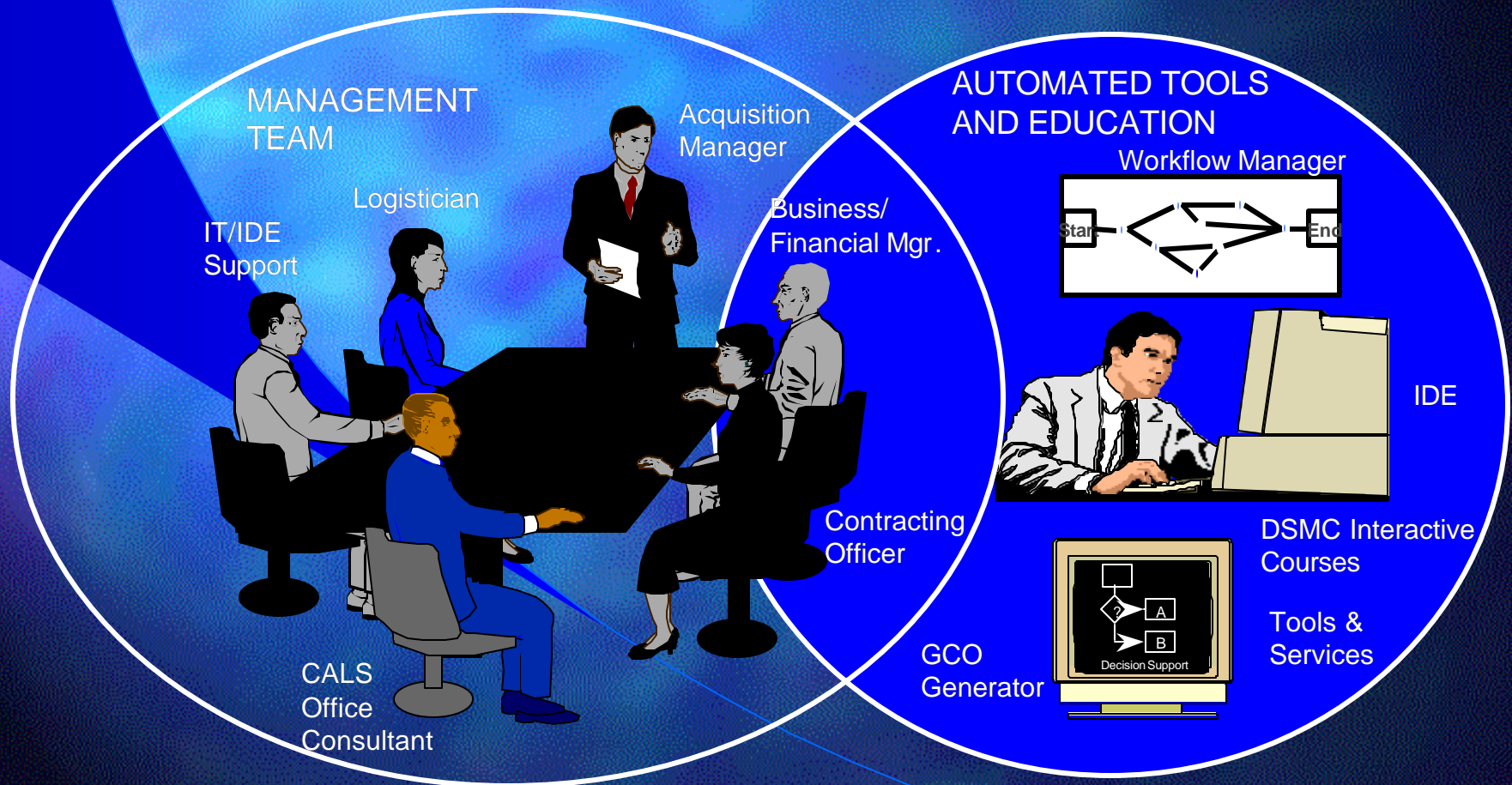## *Acquisition Planning and Requirements Determination*

DODI 5000.2

Acquisition
Guidance

CALS
Implementation
Strategy

Technology
and
Structure

**Acquisition
Planning and
Requirements
Determination**

GCO

CALS RFP
Elements

Management
Team

Acquisition
Tools &
Services

Integrated
Data
Environment

PAPERLESS ACQUISITION
Acquisition Planning and Requirements Determination

Acquisition Guidance:

★ Defense Acquisition Deskbook (D.A.D.)

★ Joint Services CALS Reference Toolkit

★ PM's Desktop Guide for CALS Implementation

★ MIL-STD-974 (CITIS)

★ Service and Site-Specific Guidance

  ★ Directives and Implementation Plans

  ★ Tools and Services

PAPERLESS ACQUISITION
## *Acquisition Planning Support Mechanisms*

MANAGEMENT
TEAM

Acquisition
Manager

AUTOMATED TOOLS
AND EDUCATION

Logistician

Business/
Financial Mgr.

Workflow Manager

IT/IDE
Support

Start — End

IDE

Contracting
Officer

DSMC Interactive
Courses

CALS
Office
Consultant

GCO
Generator

A

B

Decision Support

Tools &
Services

INTEGRATED PRODUCT & PROCESS DEVELOPMENT (IPPD) TEAMING

PAPERLESS ACQUISITION
Acquisition Tools and Services
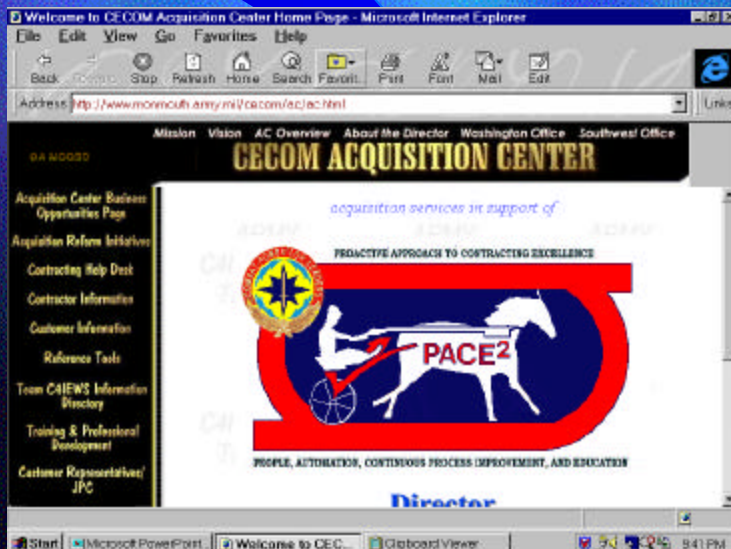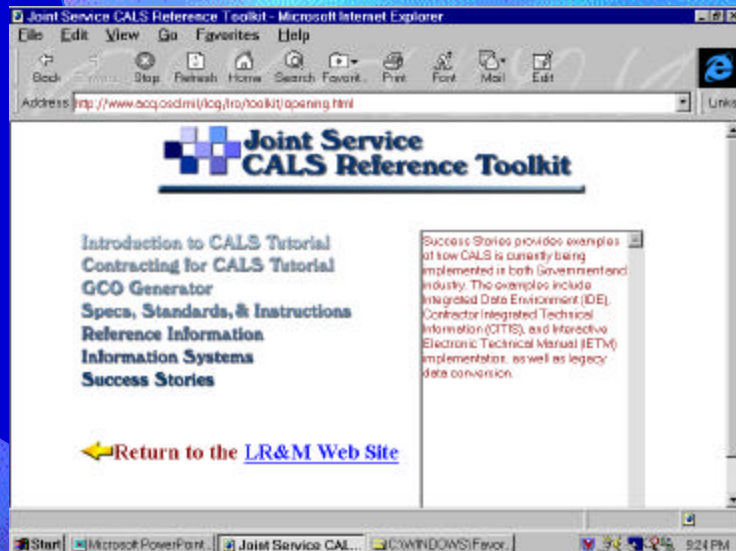
PAPERLESS ACQUISITION

Selected References URLs:

★ *Defense Acquisition Deskbook*

  http://www.deskbook.osd.mil

★ *Joint Services CALS Reference Toolkit*

  ★ *GCO Generator*

  ★ *Contracting for CALS Tutorial (DSMC)*

  http://www.acq.osd.mil/log/lro/toolkit/

★ *CECOM Acquisition Center*

  ★ *http://www.monmouth.army.mil/cecom/ac/ac.html*

★ *CECOM Business Opportunity Page*

  ★ *Http://www.monmouth.army.mil/cecom/ac/ac.html*

★ *Electronic Commerce Resource Center*

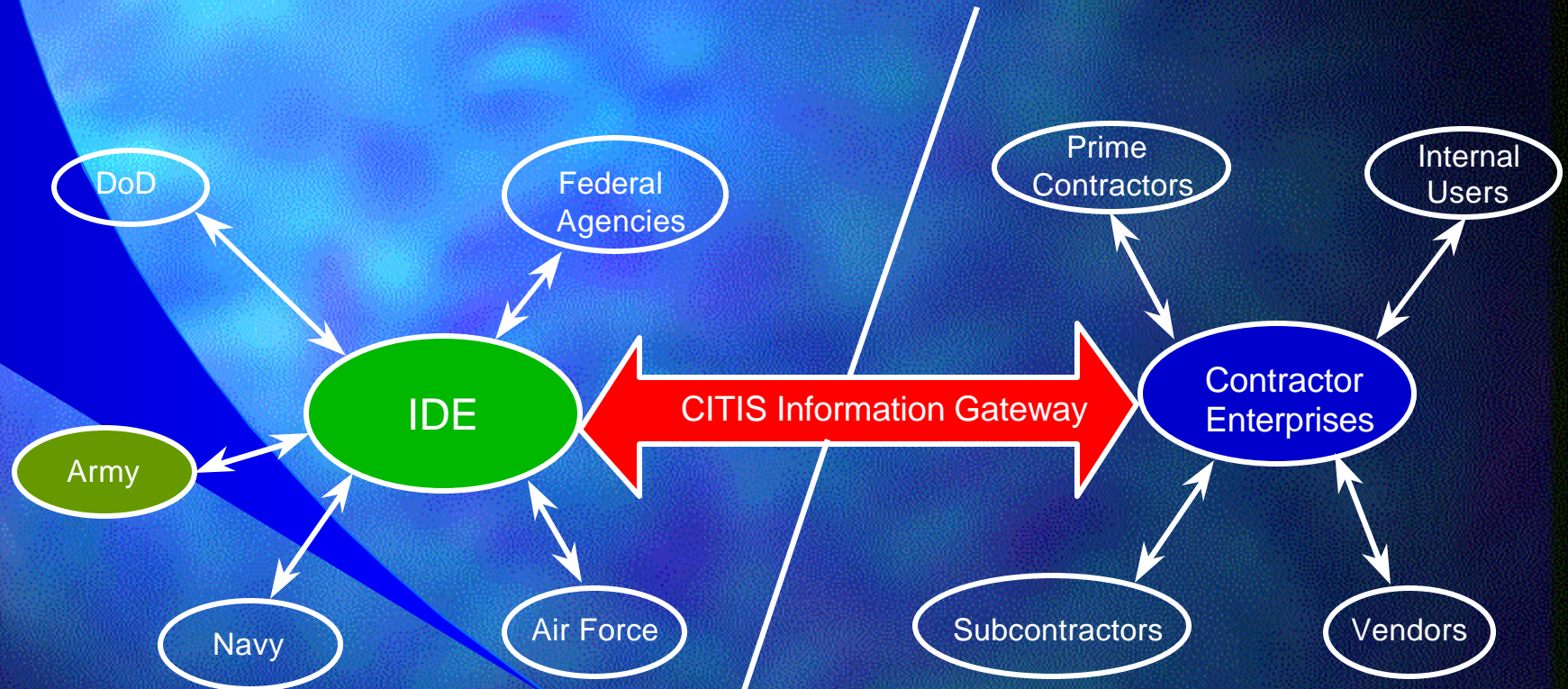 *http:// www.ecrc.ctc.com*

PAPERLESS ACQUISITION

Government Concept of Operations (GCO)
Assists Acquisition Manager in determining:

★ *Data users, data types, frequency of use, and timeliness of data access delivery.*

★ *Data use and review/approval processes to support life cycle functions.*

★ *Users' locations and primary functions in support of the defense system.*

★ *Data interchange requirements (format, media, standards, and telecommunications).*

★ *Security, access authorizations, and restrictions; data rights, data stewardship, and data ownership.*

★ *Hardware and software systems to manage and use the data [IDE/CITIS].*

CITIS
Integral Part of the Integrated Data Environment (IDE)

DoD

Federal Agencies

Prime Contractors

Internal Users

IDE

CITIS Information Gateway

Contractor Enterprises

Army

Navy

Air Force

Subcontractors

Vendors

CITIS Provides the Electronic Conduit Between Contractor Enterprises and the Government

PAPERLESS ACQUISITION

GCO Process

IDENTIFY

1. IDENTIFY WHAT TYPES OF DATA ARE REQUIRED

2. IDENTIFY WHO WILL USE THE DATA

3. IDENTIFY HOW THE USER WILL USE THE DATA

4. IDENTIFY THE USERS' INFRASTRUC-TURE

5. IDENTIFY TYPE OF DATA DELIVERABLES

DETERMINE

6. DETERMINE THE REQUIRED DATA FORMAT

7. DETERMINE THE DATA INTERCHANGE STANDARDS

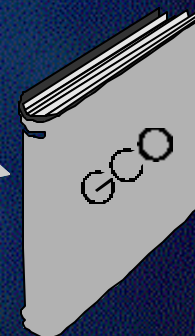**8. DETERMINE MECHANISMS/ MEDIA FOR DATA DELIVERY/ACCESS (CITIS)**
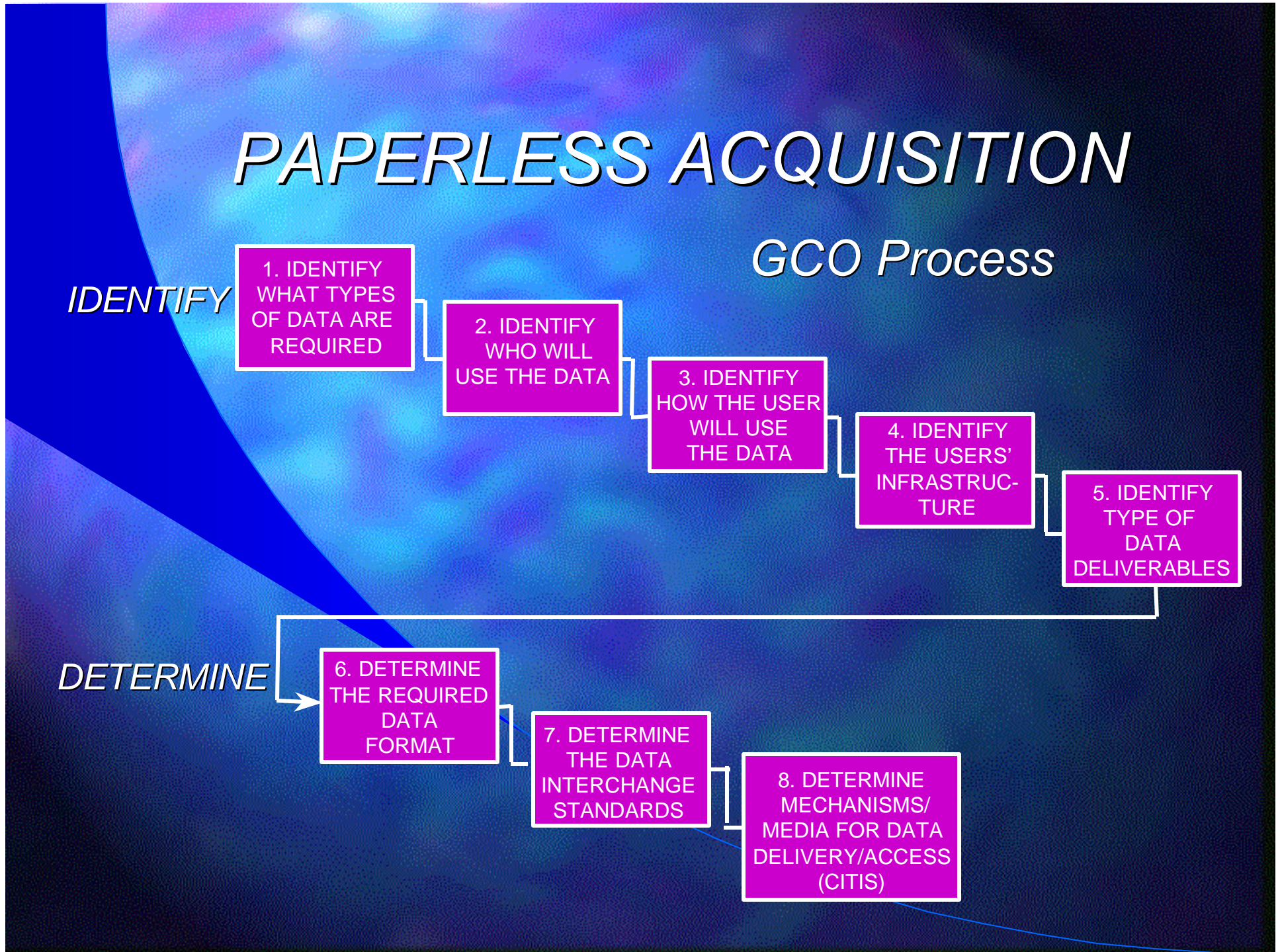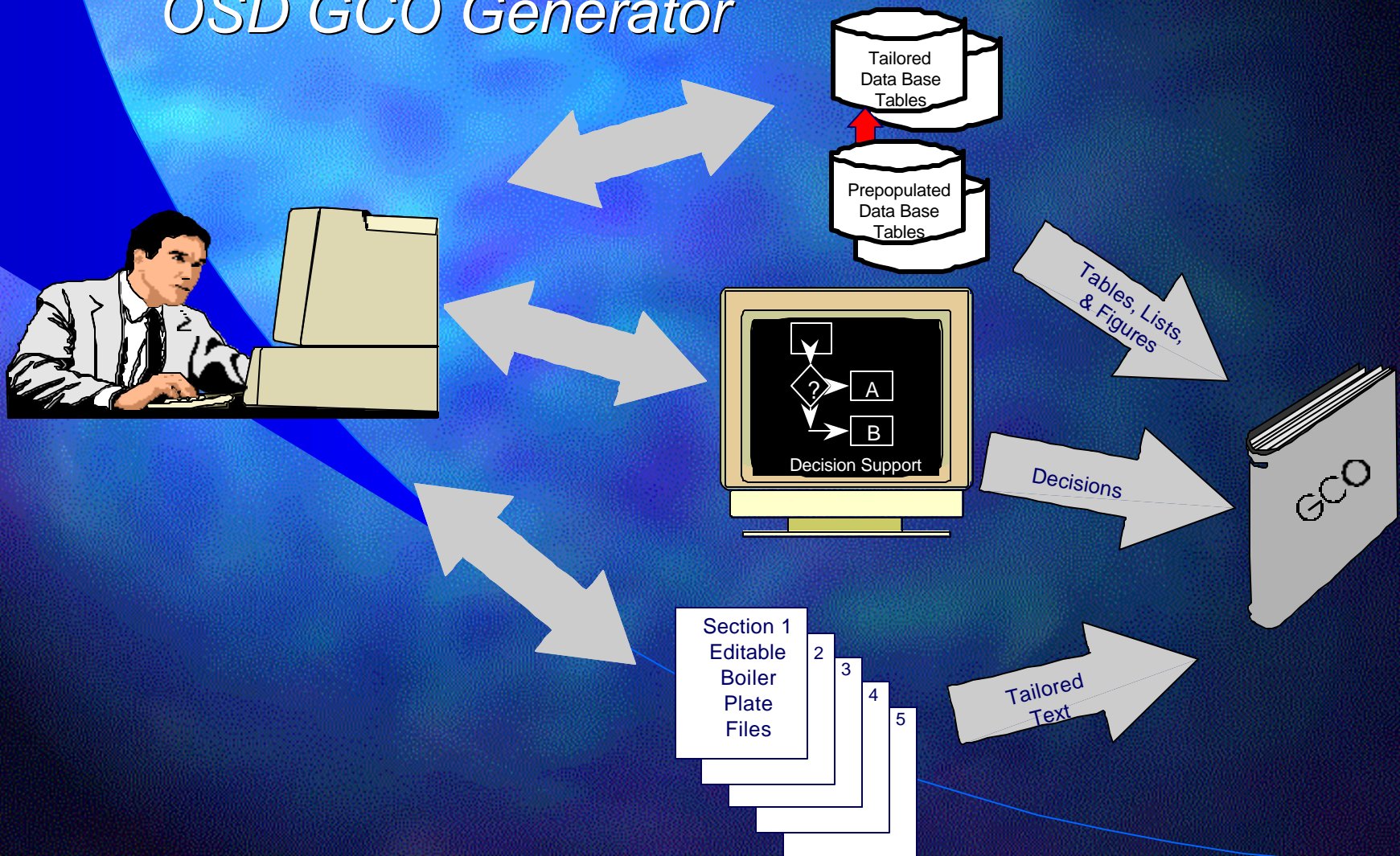
PAPERLESS ACQUISITION

Manual GCO Generation

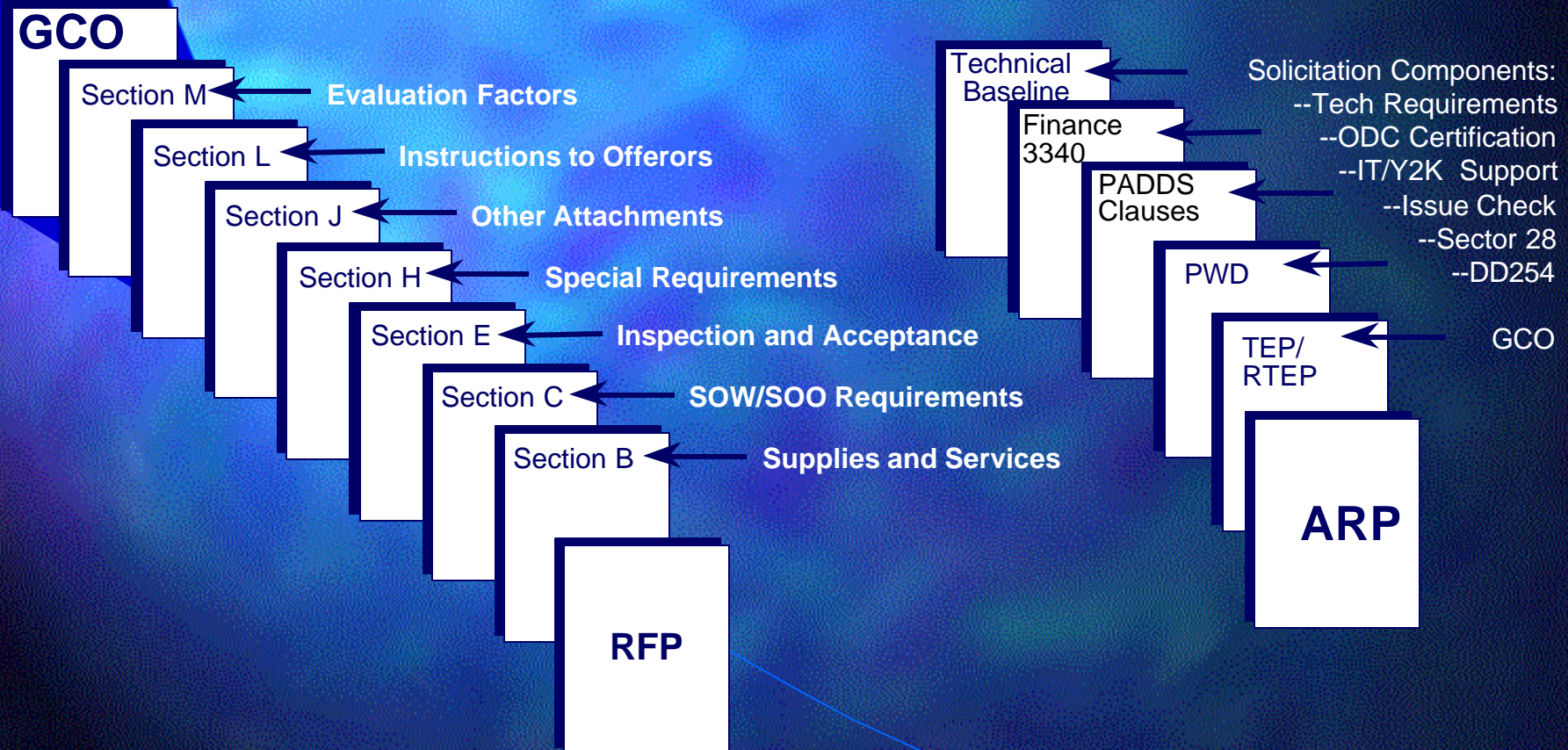**Manual Preparation**

GCO

PAPERLESS ACQUISITION

OSD GCO Generator

Tailored Data Base Tables

Prepopulated Data Base Tables

Tables, Lists, & Figures

Decision Support

A

B

Decisions

GCO

Section 1
Editable
Boiler
Plate
Files

2
3
4
5

Tailored Text

PAPERLESS ACQUISITION
CALS Language in an RFP or an ARP

New Acquisition

GCO

Section M ← **Evaluation Factors**

Section L ← **Instructions to Offerors**

Section J ← **Other Attachments**

Section H ← **Special Requirements**

Section E ← **Inspection and Acceptance**

Section C ← **SOW/SOO Requirements**

Section B ← **Supplies and Services**

RFP

Spares Reprocurement

Technical Baseline

Finance 3340

PADDS Clauses

PWD

TEP/ RTEP

ARP

Solicitation Components:
--Tech Requirements
--ODC Certification
--IT/Y2K Support
--Issue Check
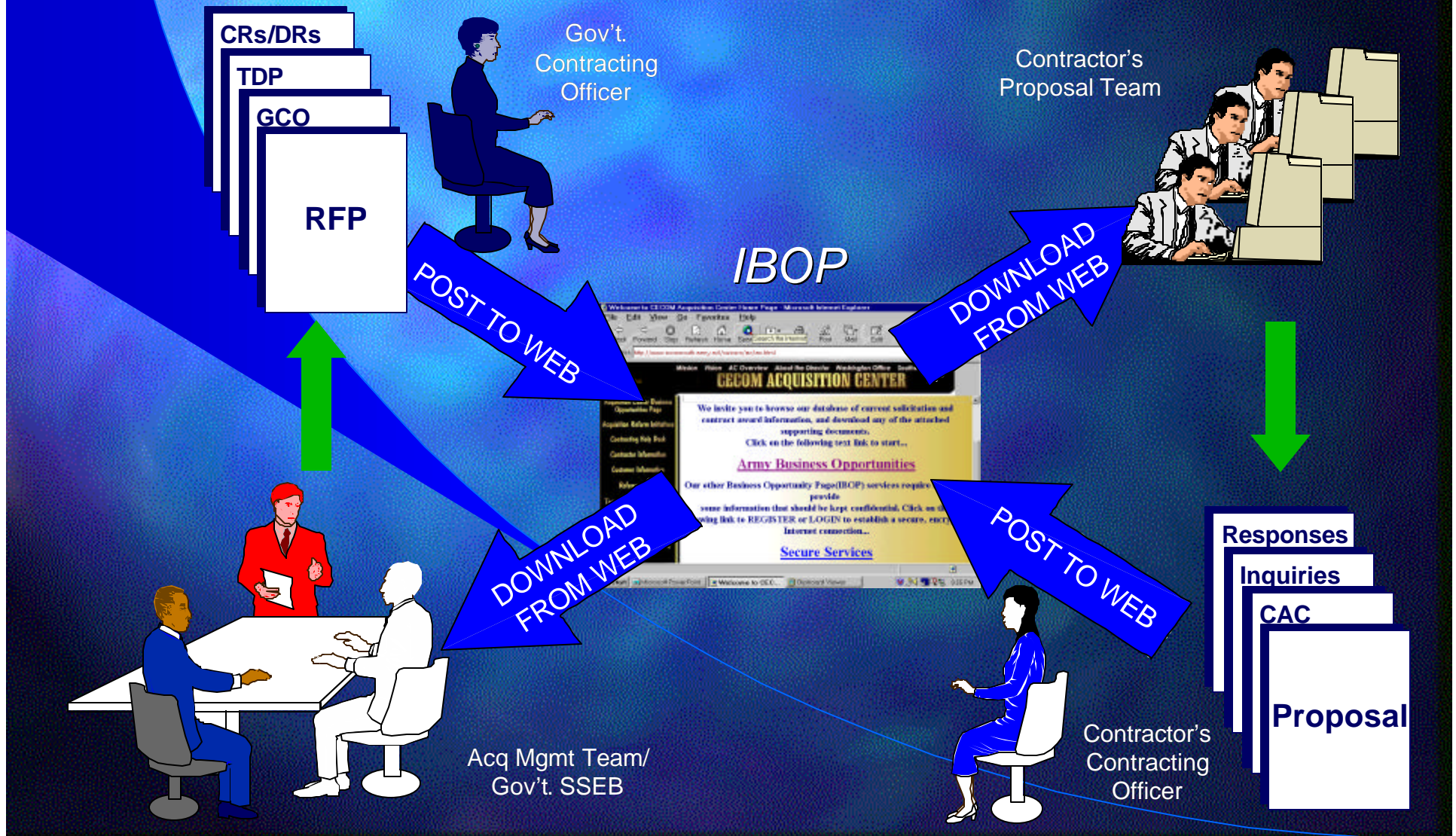--Sector 28
--DD254

GCO

U.S. Army CALS Implementation Plan, Contracting for CALS Tutorial (DSMC), and MIL-HDBK-59B Provides Guidance and Sample Language

PAPERLESS ACQUISITION
Solicitation and Selection Process

ACQUISITION GUIDANCE

PROPOSAL EVALUATION CRITERIA

GCO → **SOLICITATION PROCESS**

CALS RFP ELEMENTS →

GCO

RFP

CONTRACTOR PROPOSAL PROCESS

CONTRACTOR APPROACH TO CALS (CAC)

MANAGEMENT TEAM

GITIS

CONTRACTOR PROPOSAL TEAM

SELECTION PROCESS

PAPERLESS CONTRACT ELEMENTS

ACQUISITION SERVICES & TOOLS

IDE

PAPERLESS ACQUISITION

CRs/DRs

TDP

GCO

RFP

Gov't.
Contracting
Officer

Contractor's
Proposal Team

IBOP

POST TO WEB

DOWNLOAD FROM WEB

DOWNLOAD FROM WEB

POST TO WEB

CECOM ACQUISITION CENTER

We invite you to browse our database of current solicitation and contract award information, and download any of the attached supporting documents.
Click on the following text link to start...

Army Business Opportunities

Our other Business Opportunity Page(IBOP) services require provide
some information that should be kept confidential. Click on ing link to REGISTER or LOGIN to establish a secure, encr Internet connection...

Secure Services

Acq Mgmt Team/
Gov't. SSEB

Contractor's
Contracting
Officer

Responses

Inquiries

CAC

Proposal

CITIS
Contractor's Approach to CALS (CAC*)

CAC should respond to the GCO/SOW and include:

★ Contractor's approach and experiences in regard to digital information.

★ Formal procedures for integrating applications and data bases.

★ Contractor's approach to CITIS.

★ Statement of the plan's purpose and scope.

★ CALS program management.

★ CITIS system test and evaluation.

★ Information system description.

★ Data protection and integrity.

*CAC has had many names: Contractors IDE/Implementation Concept, CALSIP, SPI etc., but they all essentially mean the same.

CITIS

CITIS Planning & Evaluation Considerations

★ *Phase of Acquisition Life Cycle*

   ★ *Initial Procurement*

   ★ *Reprocurement of Spares/Items/System*

CONCEPT					RETIREMENT
	CONTRACTOR-STORED			GOVERNMENT-STORED	
	DESIGN/DEVELOPMENT	FIELDING		SUSTAINMENT	
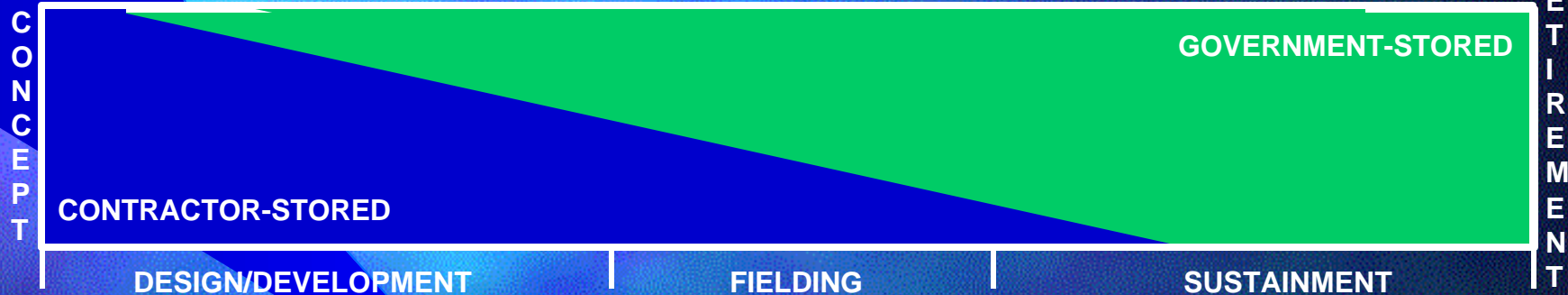
   ★ *Maintenance/Sustainment Strategy*

   ★ *Criticality of Visibility/Schedule*

★ *Volatility/Frequency/Quantity of Data*

★ *Single or Multiple Contracts/Vendors*

★ *Availability of Mature IDE and Tools*

PAPERLESS ACQUISITION
Implementation Process
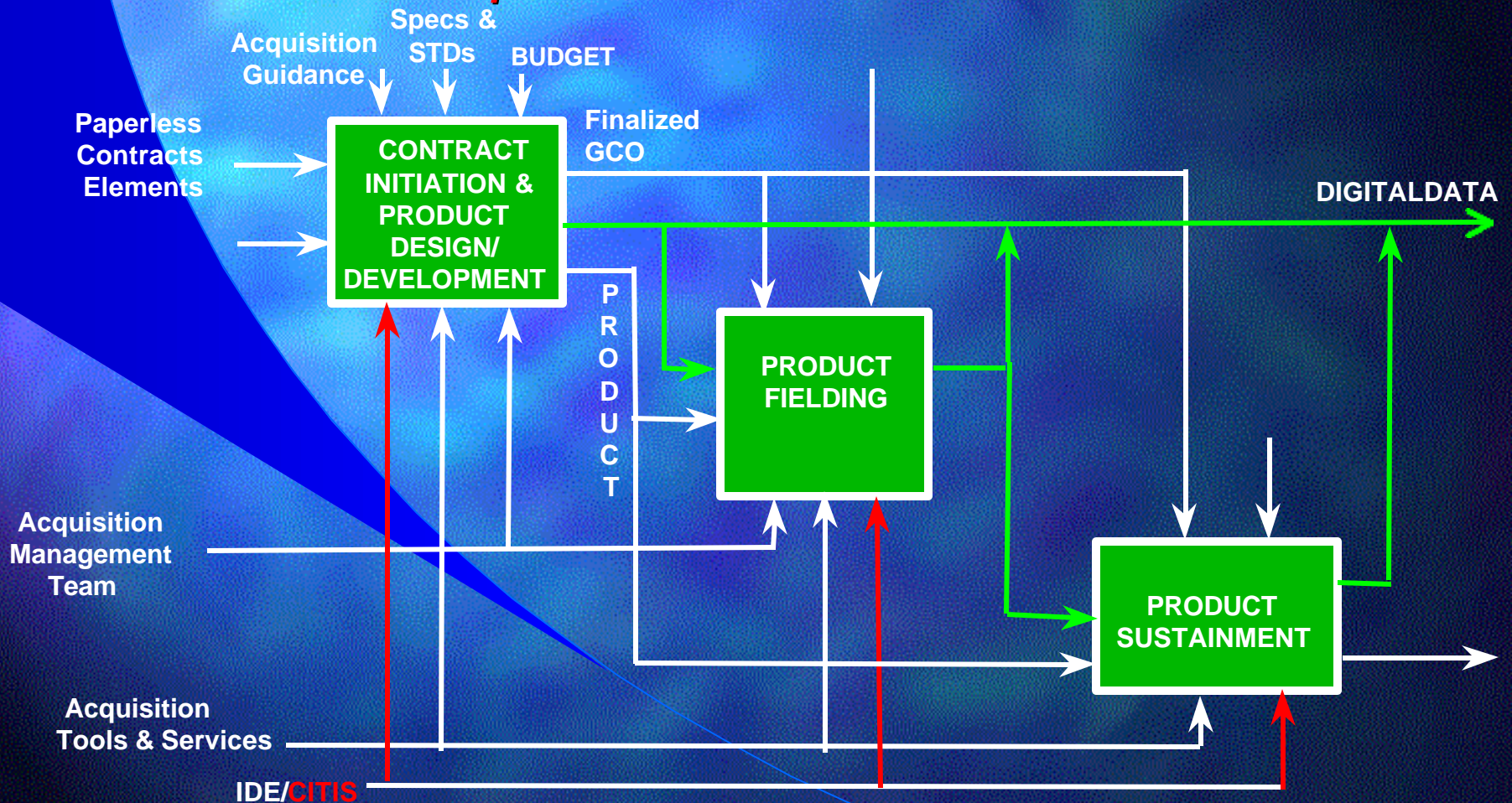
Each Activity in the Process has a Complementary Government and Contractor Role and Responsibility

INFRASTRUCTURE MODERIZATION INITIATIVES
JCALS Distributed Architecture
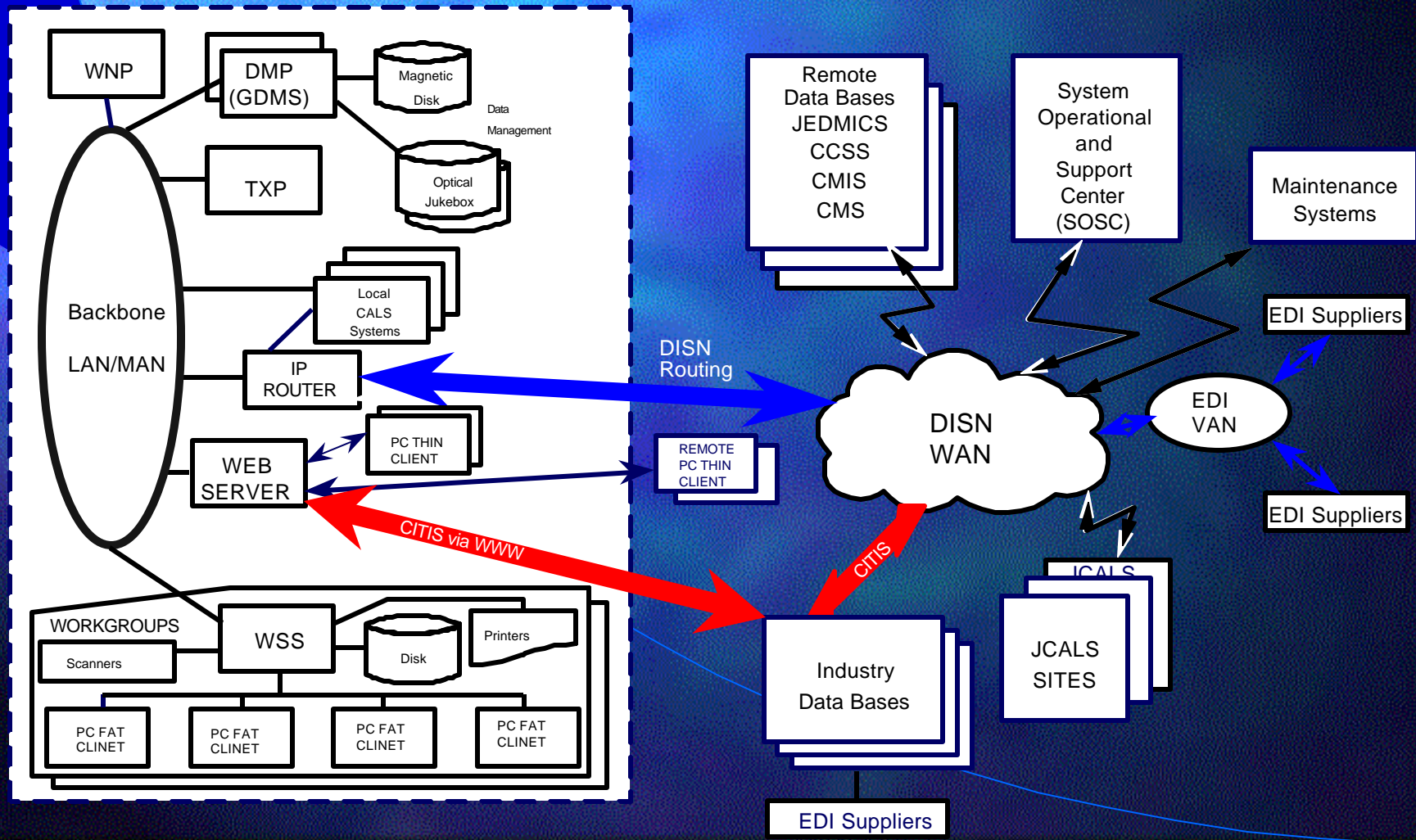
CITIS STRATEGIES

TACOM CITIS Initiatives:

★ *CMS/M1A1 CITIS*

   ★ *Servers operating at Detroit Arsenal and CITIS Servers operating at GDLS and UDLP*

   ★ *Workflow among ACALA, ARDEC, & TACOM*

★ *Electronic Contract Folderization (ECF)*

   ★ *Mimicked Packaging & Movement of Contract Info in Folders Using JCALS Workfolders/Workflow*

   ★ *DLA-originated CITIS for Small Purchases*

★ *Joint Electronic Folderization (JEF)*

   ★ *More Generic Version of ECF*

   ★ *Expansion to Provisioning and fuller Contracting*

CITIS STRATEGIES
TACOM CITIS

Weapon System Data Delivered In Place

Government Furnished Information to Primes

Weapon System Data Delivered In Place

GDLS Interface

UDLP Interface

GDLS

UDLP

GDLS JCALS Seat (Abrams)

GDLS JCALS Seat (Wolverine)

UDLP JCALS Seat (Hercules)

UDLP JCALS Seat (Grizzly)

Program/Product Functions via Workflow Manager & GDMS
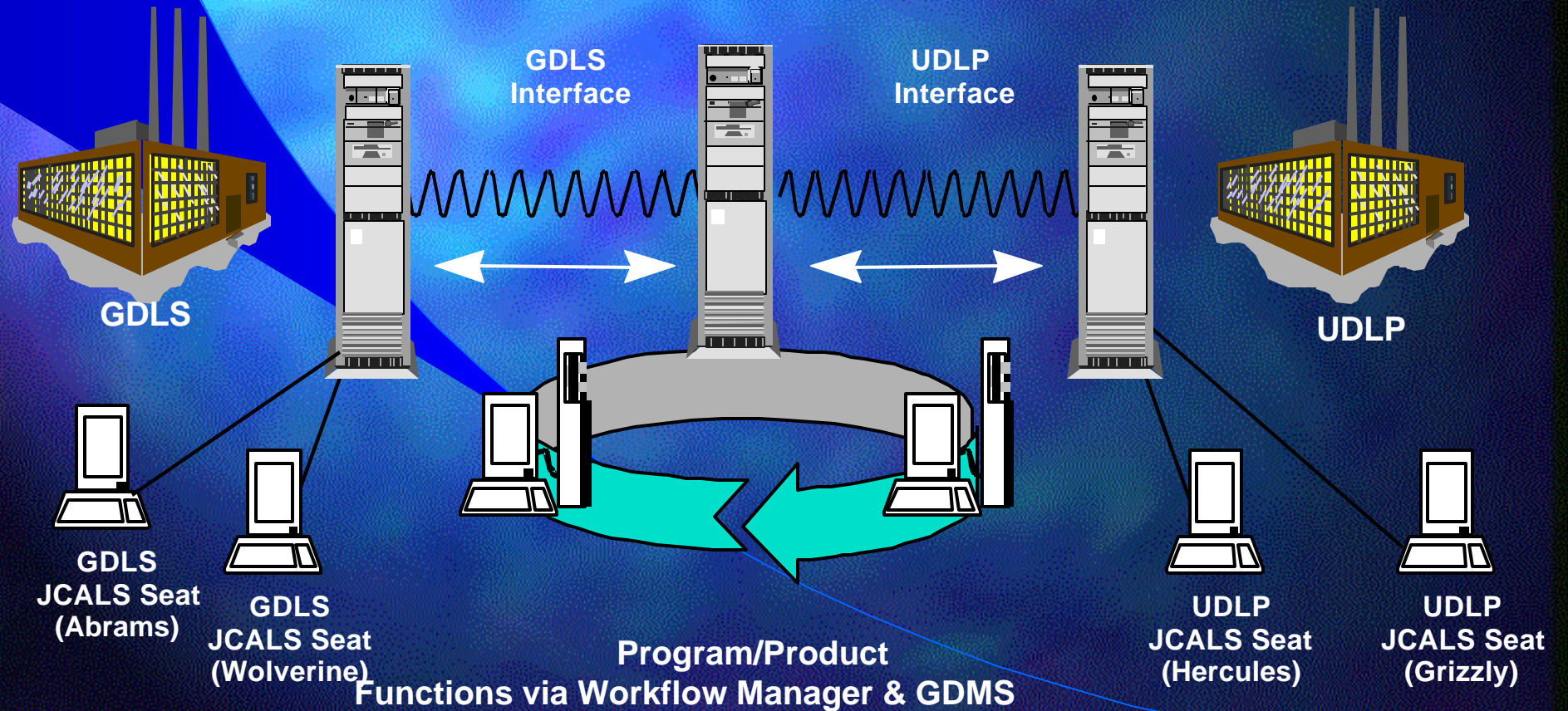
CITIS STRATEGIES
TACOM CITIS
GDMS and Workflow Manager Enables CITIS

USER FEEDBACK

Start — End

TACOM

UDLP

Start — End

GDLS

End — Start
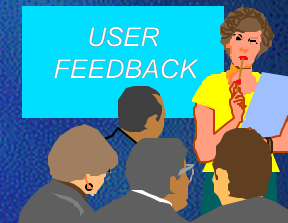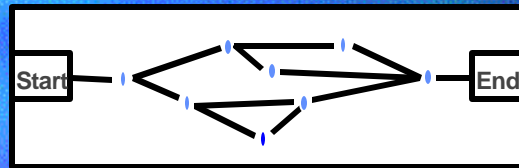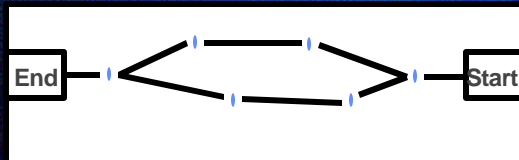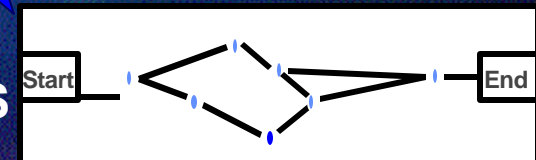
CITIS STRATEGIES
PM JCALS Contracting CITIS using JCALS
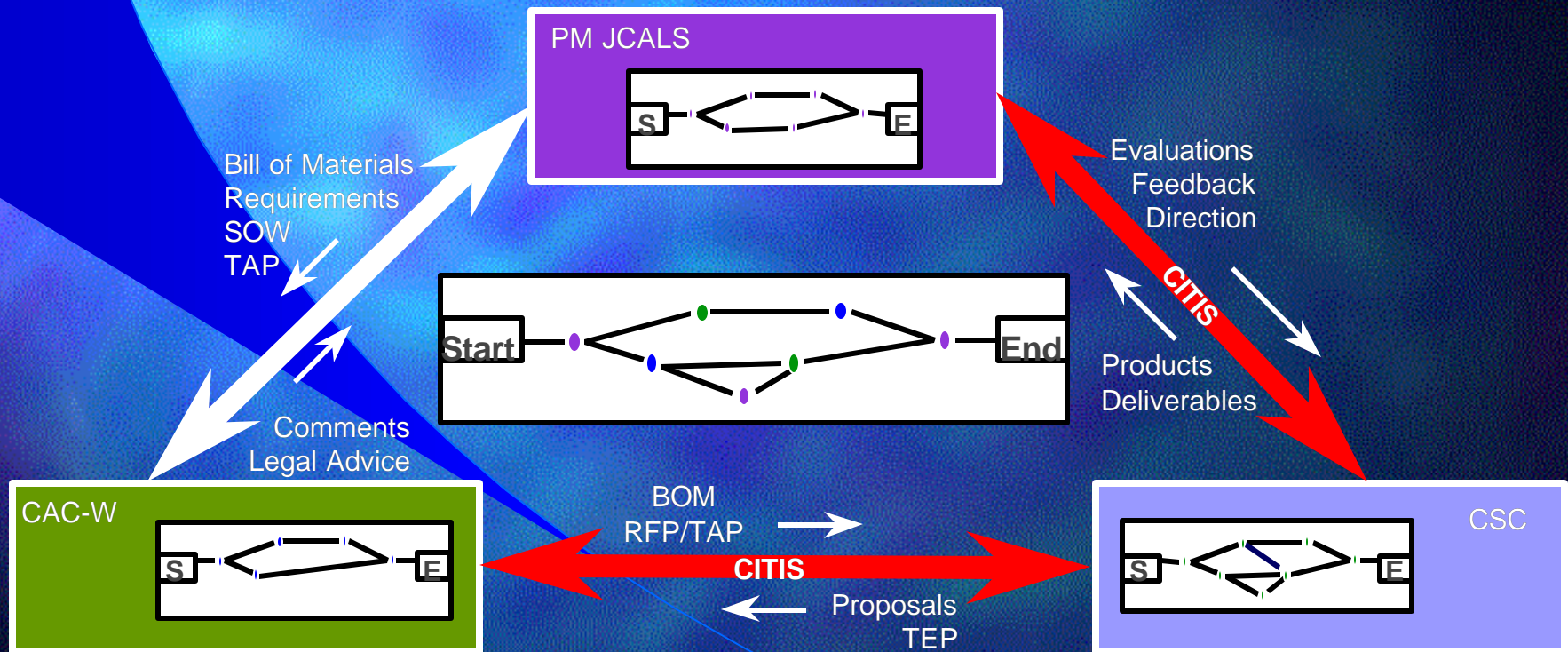
PM JCALS Will Employ Its Own System to Implement Contracting Process Among Participants Using Workflow and GDMS

DD250 Process
Workflow & Electronic Signature Enabled

Workflow

DCMC *E-Signature*

Contractor
Accounting
System "Upload"

Site Receipt
Block 21a
E-Signature

Digital DD250

DFAS

EFT Data
In DFAS
File Format

Site Acceptance
Block 21b
E-Signature

Contractor *Verification*
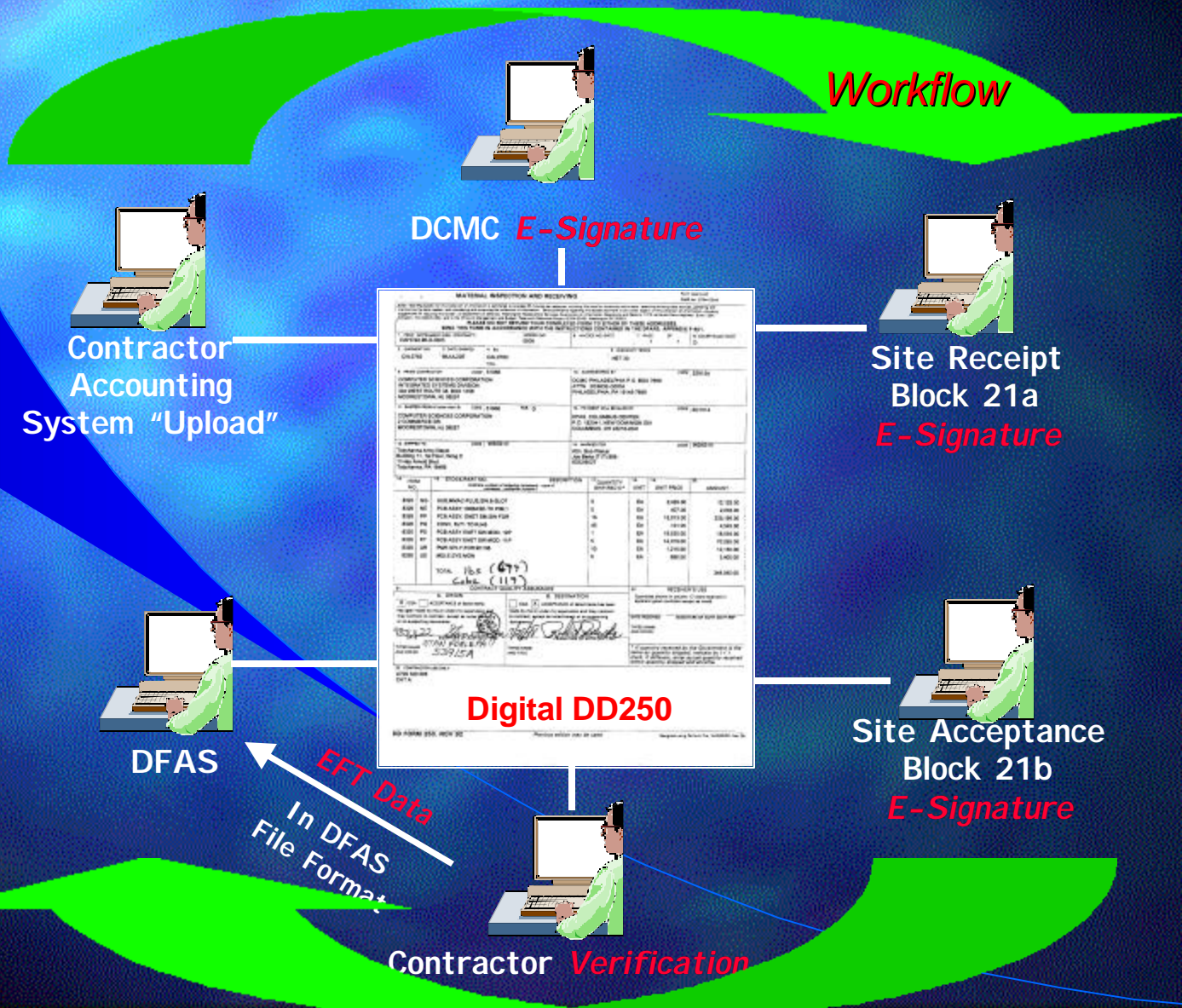
DIGITAL DD250
Form Replication & DB

CITIS STRATEGIES

Joint CITIS Project

EDSS

Boeing St. Louis
F-18
F-15
(T-45)

TOs & TMs Online (Hornet Web)

F-18 eDAL

F-15 Product Data

Apache Interface

JCITIS

Warner-Robins
AMCOM
NAVAIR
NADEP
NATSF

JCALS GDMS

Workflow & Printing

2D Drwgs (Raster Image Vaulting System)

Qual Test Plans Prime Item Dev Specs System Specs

Boeing Mesa
AH-64A/D

3-D Product Data
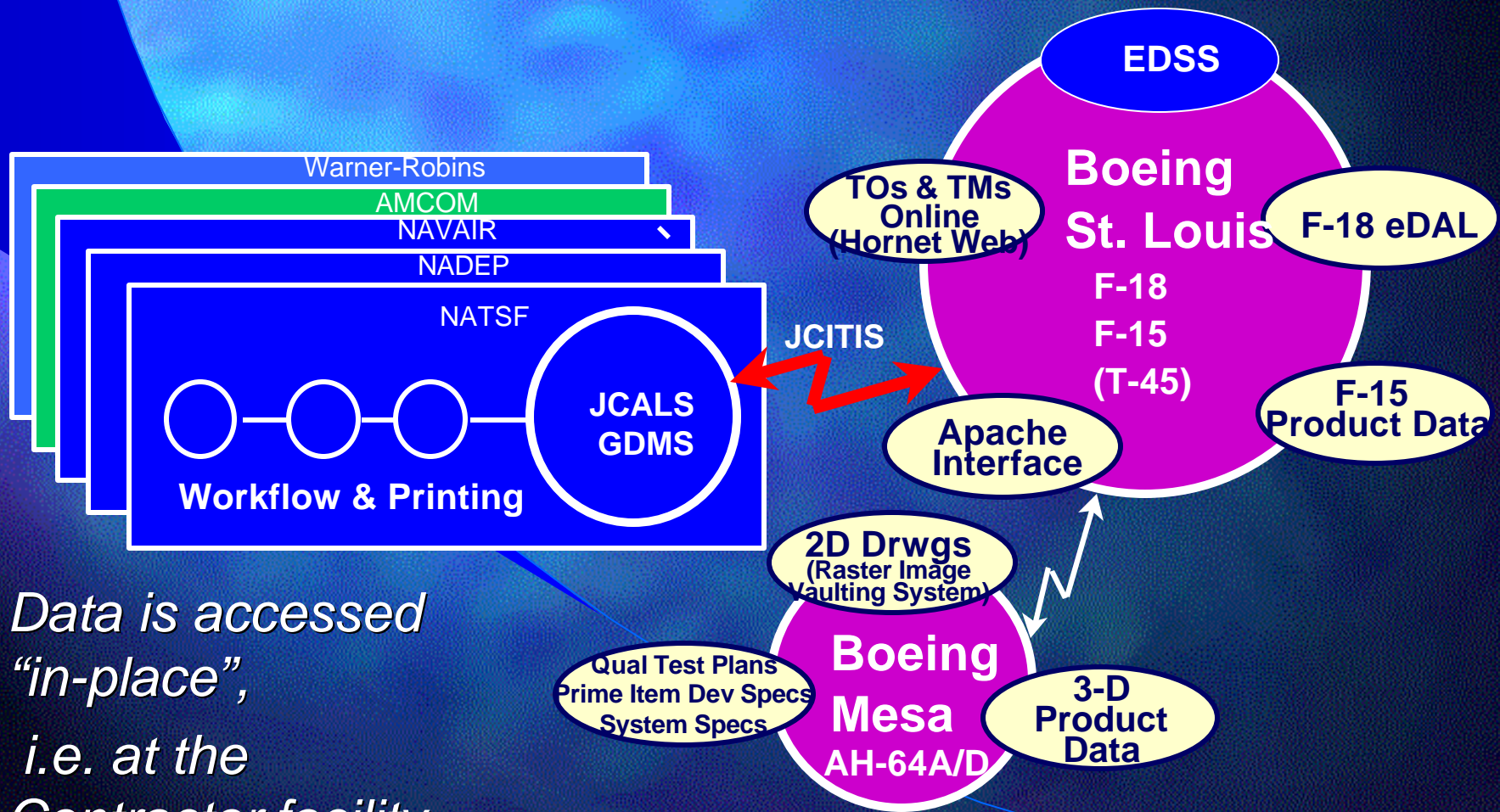
Data is accessed "in-place", i.e. at the Contractor facility

CASE STUDY

CITIS STRATEGIES:
R2CSR IDE(M) Concept

CRs/DRs

TDP

RTEP

Government.
Contracting
Officer

Proposal Teams

PROVIDE RTEP

IDE(M)

ACCESS FROM IDE(M)

ACCESS FROM IDE(M)

PROVIDE BID

Acq Mgmt Team/
Government't. SSEB

Contractor's
Contracting
Officer

Responses

Inquiries

BID
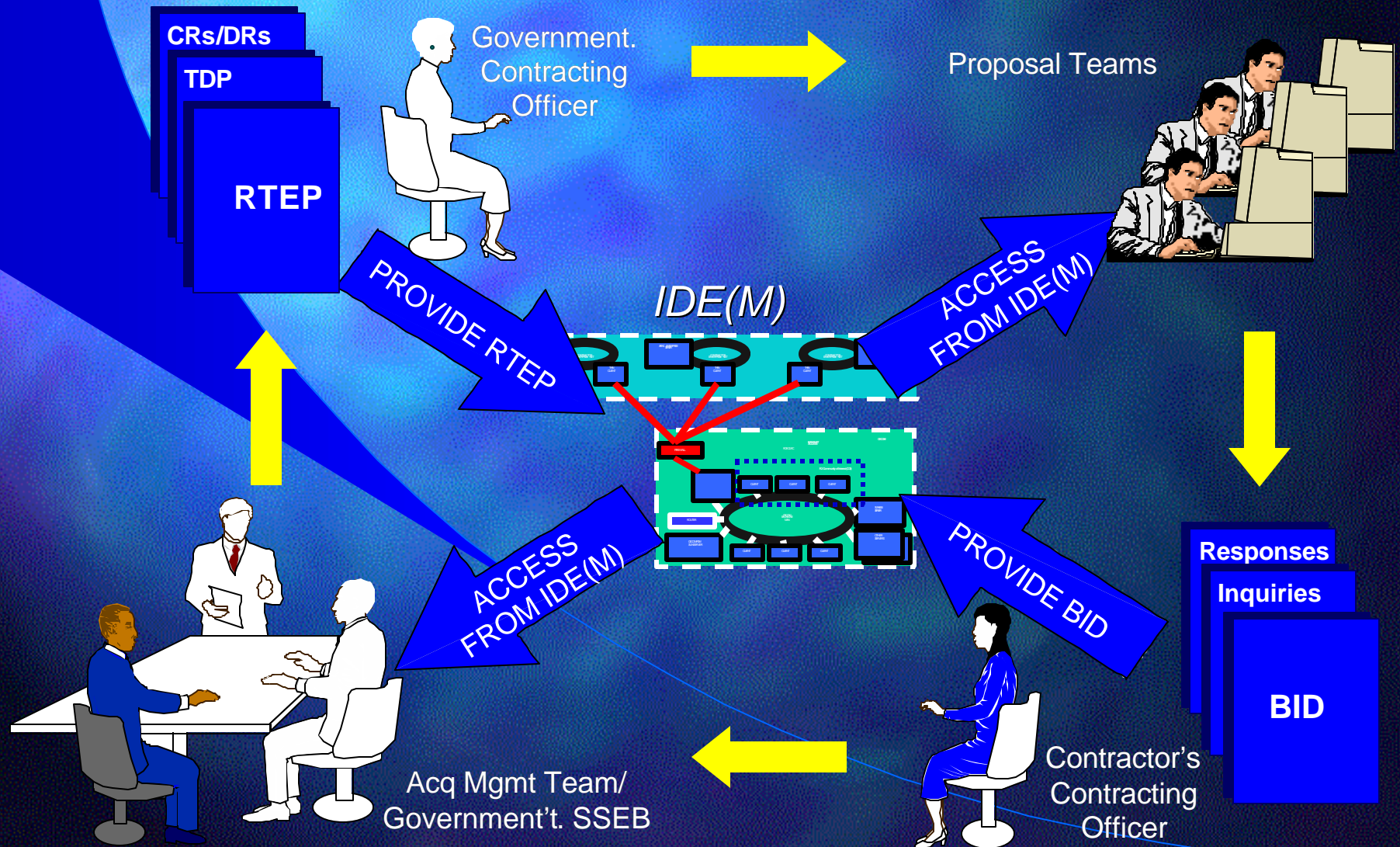
R2CSR IDE(M)
Requirements & Issues

★ *Requirements*

  ★ *Omnibus, RTEP-driven Rapid Response Contract*

  ★ *Mandated 7-Day Response Time and Need for Task Status Visibility for Ongoing Spares Contract*
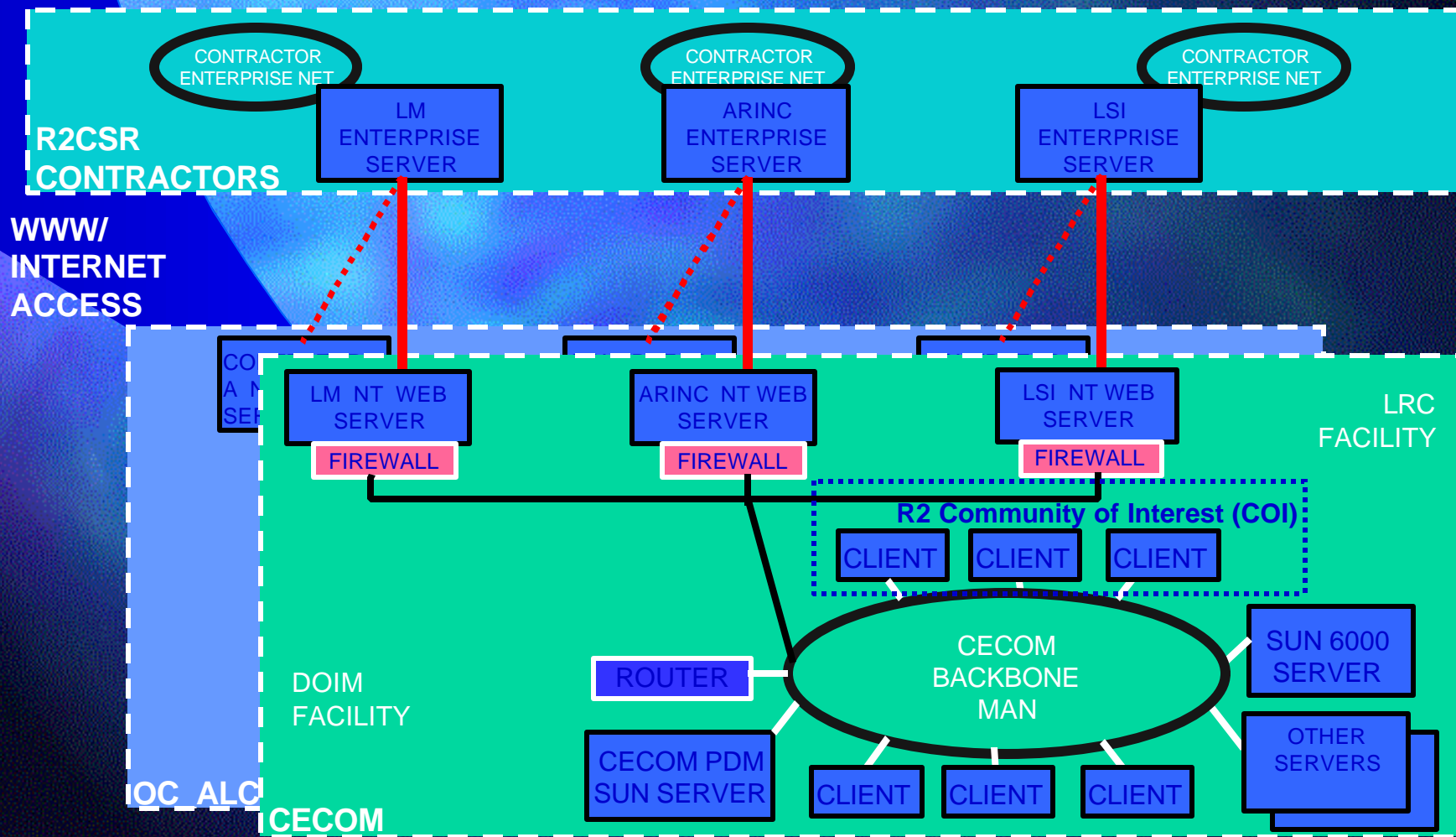
  ★ *Need for Secure, Segregated CITIS Transactions*

★ *Issues:*

  ★ *3 Teams [20+ Subcontractors] With Different Contractor Enterprise Solutions*

  ★ *2 Government Agencies, Each With Its Own Responsibilities & IDE Solutions/preferences*

  ★ *Unwillingness And/or Economic Inability to Create a Single Homogenous System*

  ★ *BOP Solution not Flexible Enough*

CITIS STRATEGIES
R2CSD IDE(M)
R2TOP 1-Server Alternative

R2CSR CONTRACTORS

CONTRACTOR ENTERPRISE NET

CONTRACTOR ENTERPRISE NET

CONTRACTOR ENTERPRISE NET

LM ENTERPRISE SERVER

ARINC ENTERPRISE SERVER

LSI ENTERPRISE SERVER

File Transfer Protocol (FTP)

R2CSR NT SERVER

LRC FACILITY

DOIM FACILITY

OC_ALC

CECOM

CECOM PDM SUN SERVER

ROUTER

CLIENT   CLIENT   CLIENT

CECOM BACKBONE MAN

SUN 6000 SERVER

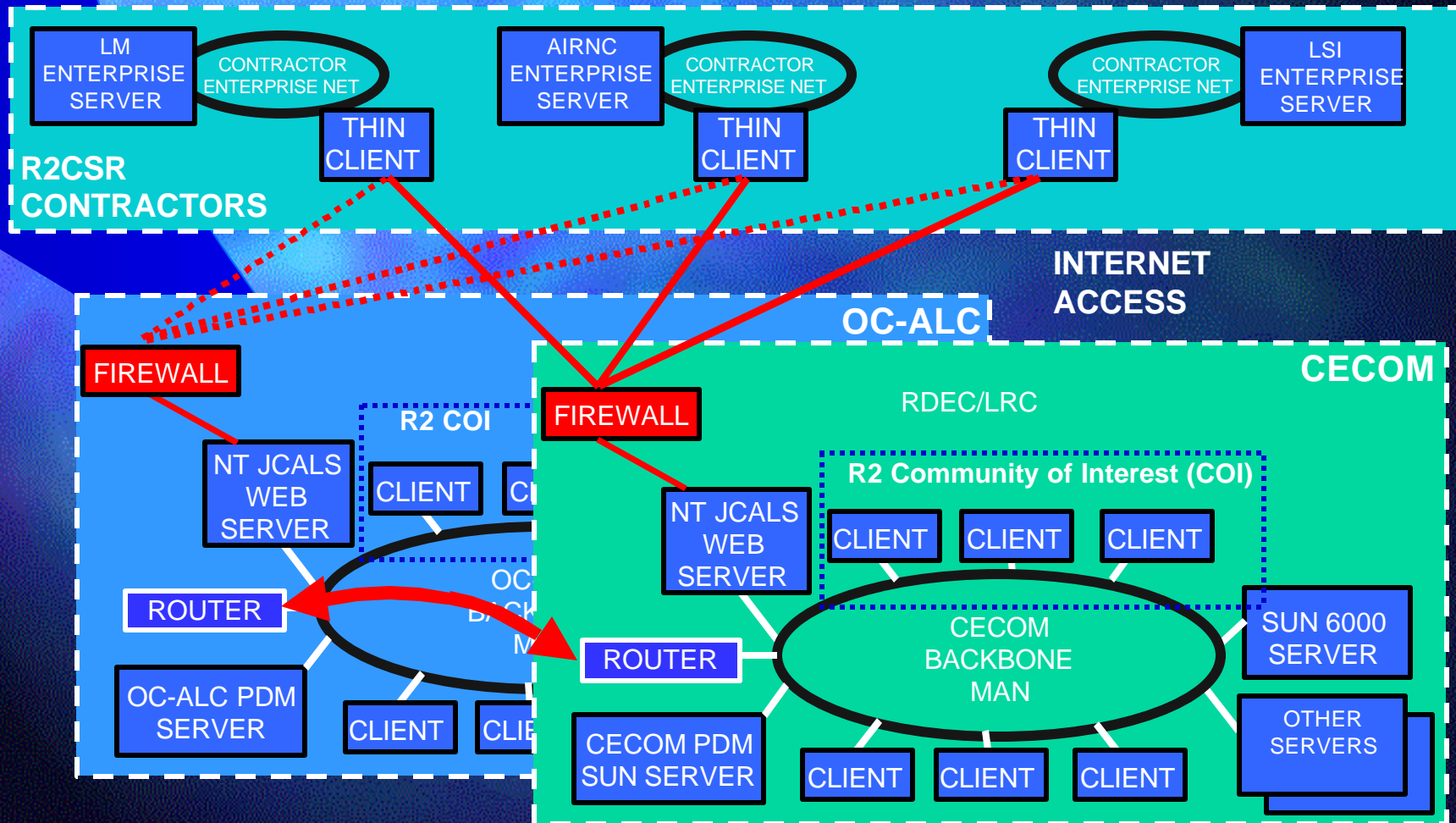OTHER SERVERS

CLIENT   CLIENT   CLIENT

CASE STUDY

CITIS STRATEGIES
R2CSR IDE(M)
Proposed JCALS Thin Client Workflow Alternative

R2CSR IDE(M)
Solution & Lessons Learned

★ *Requirements*

  ★ *Omnibus, TAP-driven Rapid Response Contract*

  ★ *Mandated Schedule Response Time and Need for Task Status Visibility for Spares Contract*

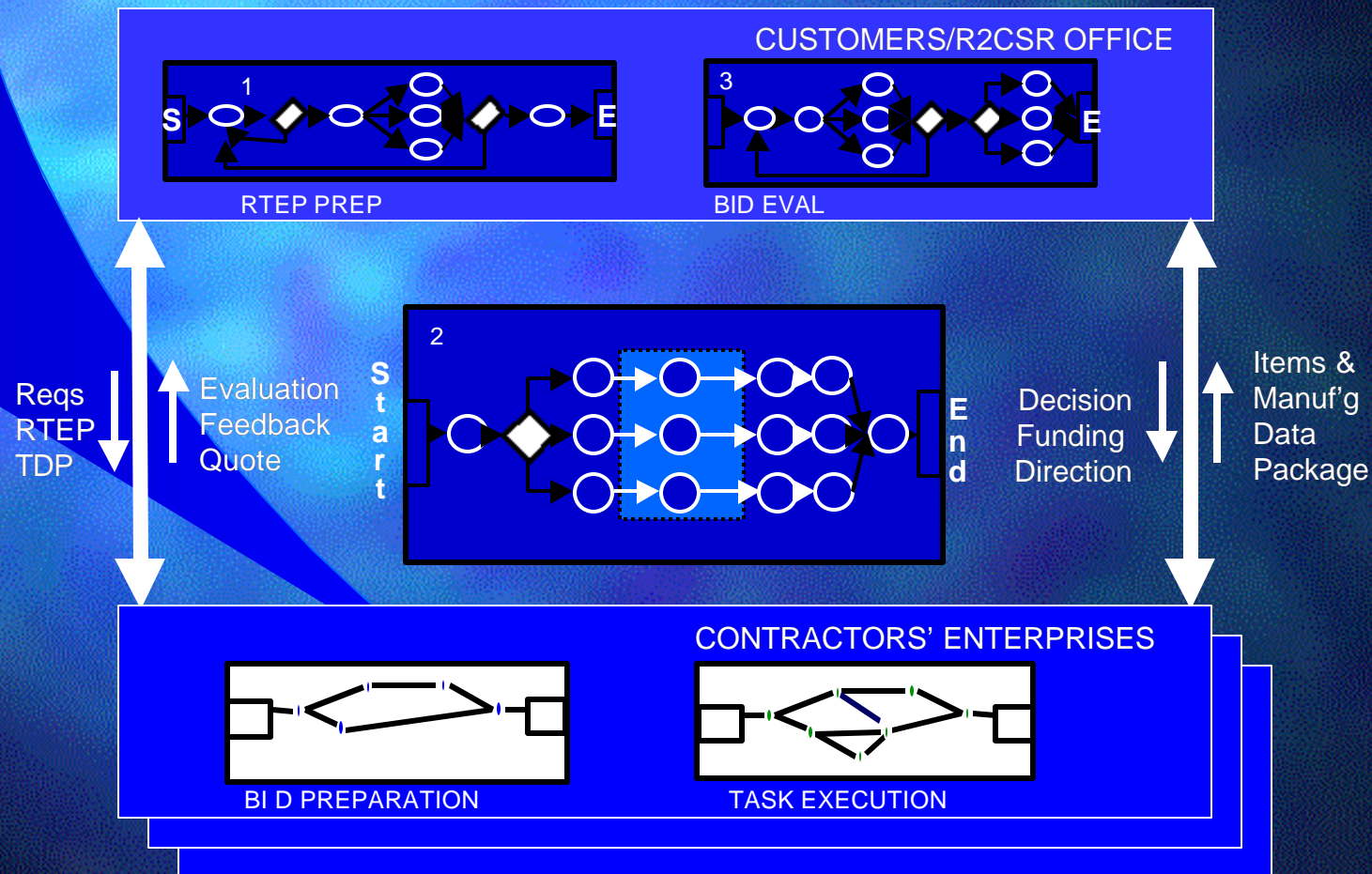 ★ *Need for Secure, Segregated CITIS Transactions*

★ *Issues:*

  ★ *3 Teams [20+ Subcontractors] With Different Contractor Enterprise Solutions*

  ★ *2 Government Agencies, Each With Its Own Responsibilities & IDE Solutions/preferences*

  ★ *Unwillingness And/or Economic Inability to Create a Single Homogenous System*

  ★ *BOP Solution not Flexible*

★ *Proposed Solution:*

  ★ *Use JCALS Workflow Manager, Workfolders, and GDMS software capabilities to provide:*

   ★ *Secure, Segregated Transactions*

   ★ *RTAP/RTEP and deliverable Transmittal and Response Time Logging*

   ★ *Task Status Visibility and Metrics*

   ★ *Repeatability of Process Thru Use of Workflow Templates*

  ★ *Use of JCALS Infrastructure, Featuring the JCALS Web Server, at CECOM RDEC*

   ★ *Thin Client Access to Web Server Hosting Workflow/Workfolder*

   ★ *Thin Client Allowed Other Sites to Remain With Own Solutions While Providing an "Air-gapped" Bridge to RDEC Acquisition Manager*

R2CSR IDE(M) PILOT
Workflow Manager-Enabled R2 Process

CUSTOMERS/R2CSR OFFICE

RTEP PREP

BID EVAL

Reqs
RTEP
TDP

Evaluation
Feedback
Quote

Start

End

Decision
Funding
Direction

Items &
Manuf'g
Data
Package

CONTRACTORS' ENTERPRISES

BI D PREPARATION

TASK EXECUTION

CECOM Will Employ JCALS To Implement R2CSR
Process Among Participants Using Workflow And GDMS

LESSONS LEARNED

★ *Complex, Multi-vendor Contract for Several Products Over the Full Life Cycle Is Analogous to a Unified CITIS Solution for the Whole Army*

★ *CONOPS for CIDS, like a GCO, must :*

  ★ *Address Each Phase of the Full Life Cycle*

  ★ *Provide Flexible CITIS "Access" (Deliver in Place) Vs "Download" (Deliver Indeed) Model to Suit the Acquisition Managers' CM and Budget Needs As Well As Phase of Life Cycle*

  ★ *Acknowledge That the Contractors' Corporate and Teaming Enterprise Solutions Are Perhaps More Varied Than the Army's; the cost and management of individual solutions are escalating*

  ★ *Use of a Pervasive, Common Army Infrastructure and Flexible Tools to Minimize Costs and to Leverage Existing Solutions*

  ★ *Address/Reconcile Communications Bandwidth Issues (of DISN) to Minimize Manifold Individual Comm Costs*

  ★ *Address the volatile and ever-increasing data format issues*

SUMMARY

★ *Unified CITIS Solution for the Whole Army Is Analogous to a Complex, Multi-vendor Contract for Several Products Over the Full Life Cycle Except It's Bigger and the Army Can Reap Greater Savings and Benefits*

★ *Paperless Acquisition is a Team Effort*

  ★ *Acquisition, Logistics, and R&D Centers; IT/IDE Support, Business, KO, and PM/PEO*

  ★ *Requires a Team Solution*

★ *Army CITIS CONOPS Must Implement a Flexible Solution that Embraces all Phases of the Product Life Cycle*

★ *Tools, Services, and references are available to facilitate the effort*

★ *Existing Infrastructure/IDE Can Support CITIS and Paperless Acquisition*

INTERNET ADDRESSES

dlugosze@mail1.monmouth.army.mil
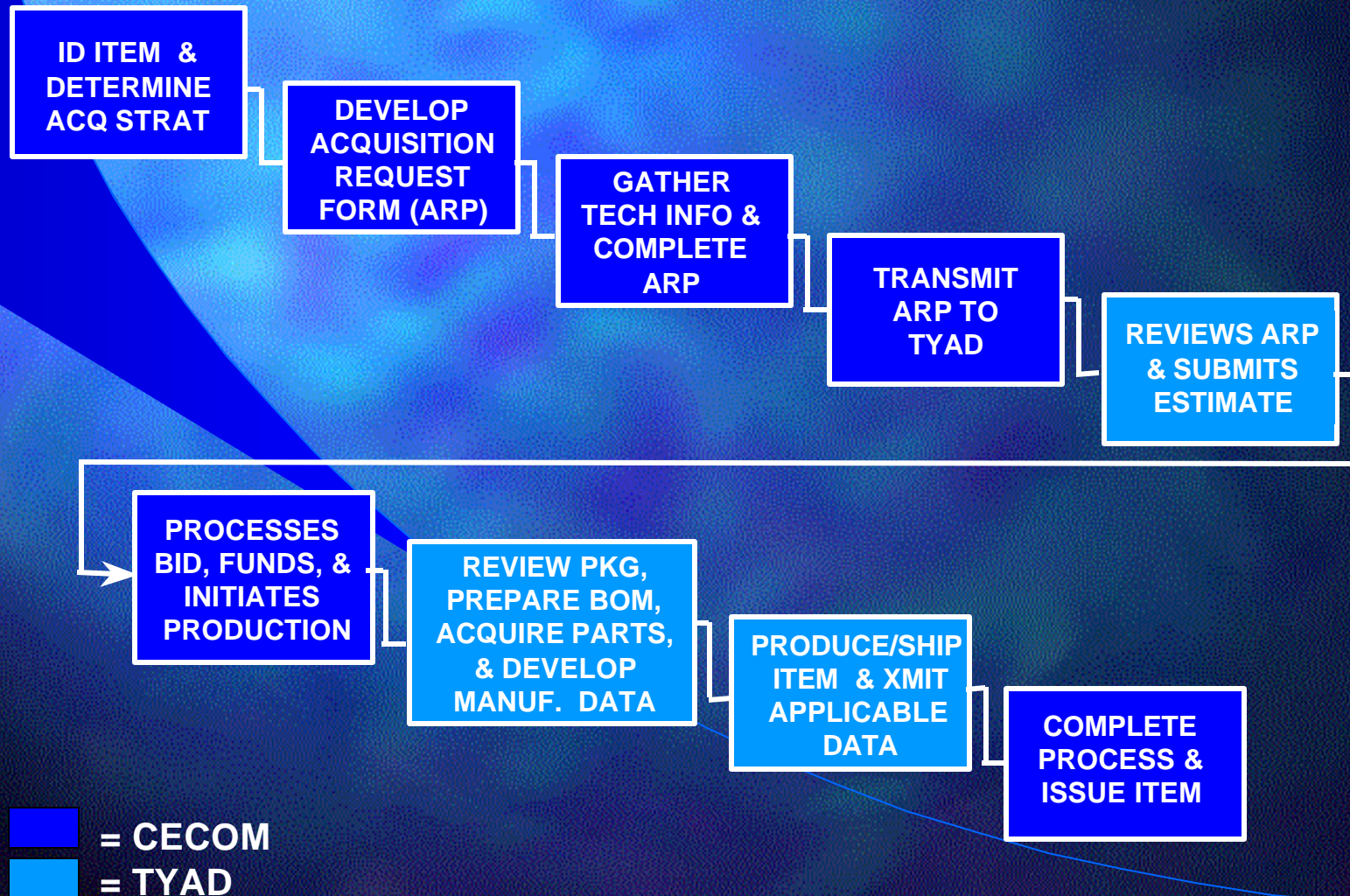**dlugosz-src@srcorp.com**
edwarddlugosz@monmouth.com

PAPERLESS ACQUISITION

Selected References URLs:

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   http://www.deskbook.osd.mil

★ *Joint Services CALS Reference Toolkit*

   ★ *GCO Generator*

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   http://www.acq.osd.mil/log/lro/toolkit/

★ *CECOM Acquisition Center*

   ★ *http://www.monmouth.army.mil/cecom/ac/ac.html*

★ *CECOM Business Opportunity Page*

   ★ *Http://www.monmouth.army.mil/cecom/ac/ac.html*

   ★ *http://134.80.11.9/*

★ *Electronic Commerce Resource Center*

   http:// www.ecrc.ctc.com

CECOM IDE/FCIM PILOT
CECOM-TYAD FCIM Process

ID ITEM & DETERMINE ACQ STRAT

DEVELOP ACQUISITION REQUEST FORM (ARP)

GATHER TECH INFO & COMPLETE ARP

TRANSMIT ARP TO TYAD

REVIEWS ARP & SUBMITS ESTIMATE

PROCESSES BID, FUNDS, & INITIATES PRODUCTION

REVIEW PKG, PREPARE BOM, ACQUIRE PARTS, & DEVELOP MANUF. DATA

PRODUCE/SHIP ITEM & XMIT APPLICABLE DATA

COMPLETE PROCESS & ISSUE ITEM
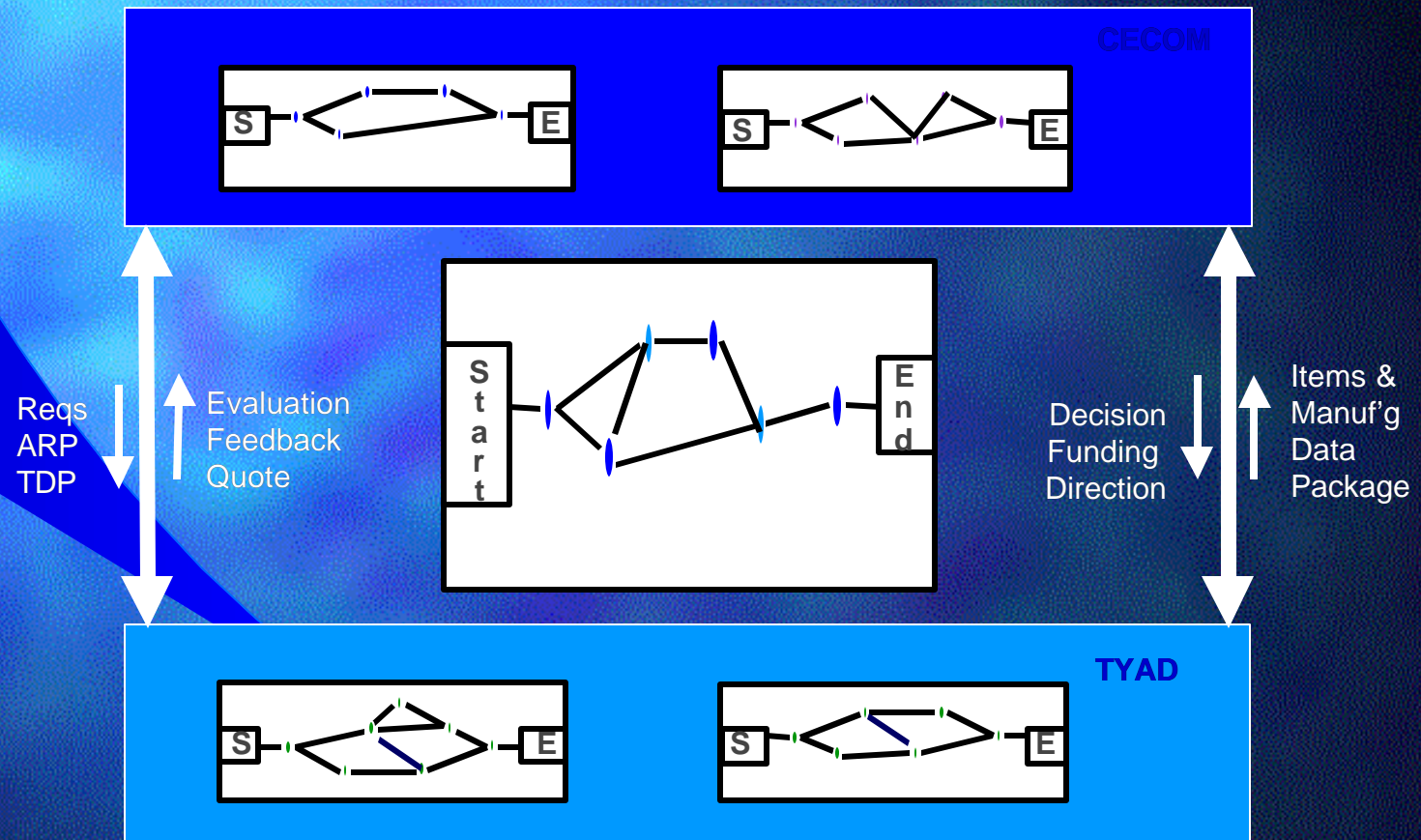
= CECOM
= TYAD

CECOM IDE/FCIM
Workflow Manager-Enabled FCIM Process

CECOM And TYAD Will Employ JCALS To Implement FCIM Process
Among Participants Using Workflow And GDMS

CITIS STRATEGIES

JCITIS Objectives

★ *Assess Capability to Improve Business Processes*
- *Reduced Cycle Time Using GDMS & Workflow Management Tools*

★ *Evaluate Access to Digital Technical Data*
- *Ease of Access to Various Types of Data , Such As 3-D CAD*

★ *Determine Requirements for Implementation of Production System*
- *Assess Impact to Current Information Infrastructure (WANs, LANs, Servers/Clients)*

★ *Assess Impact to Current CITIS Arrangements*
- *Changes in Costs and Benefits*
- *Contractual Modifications*
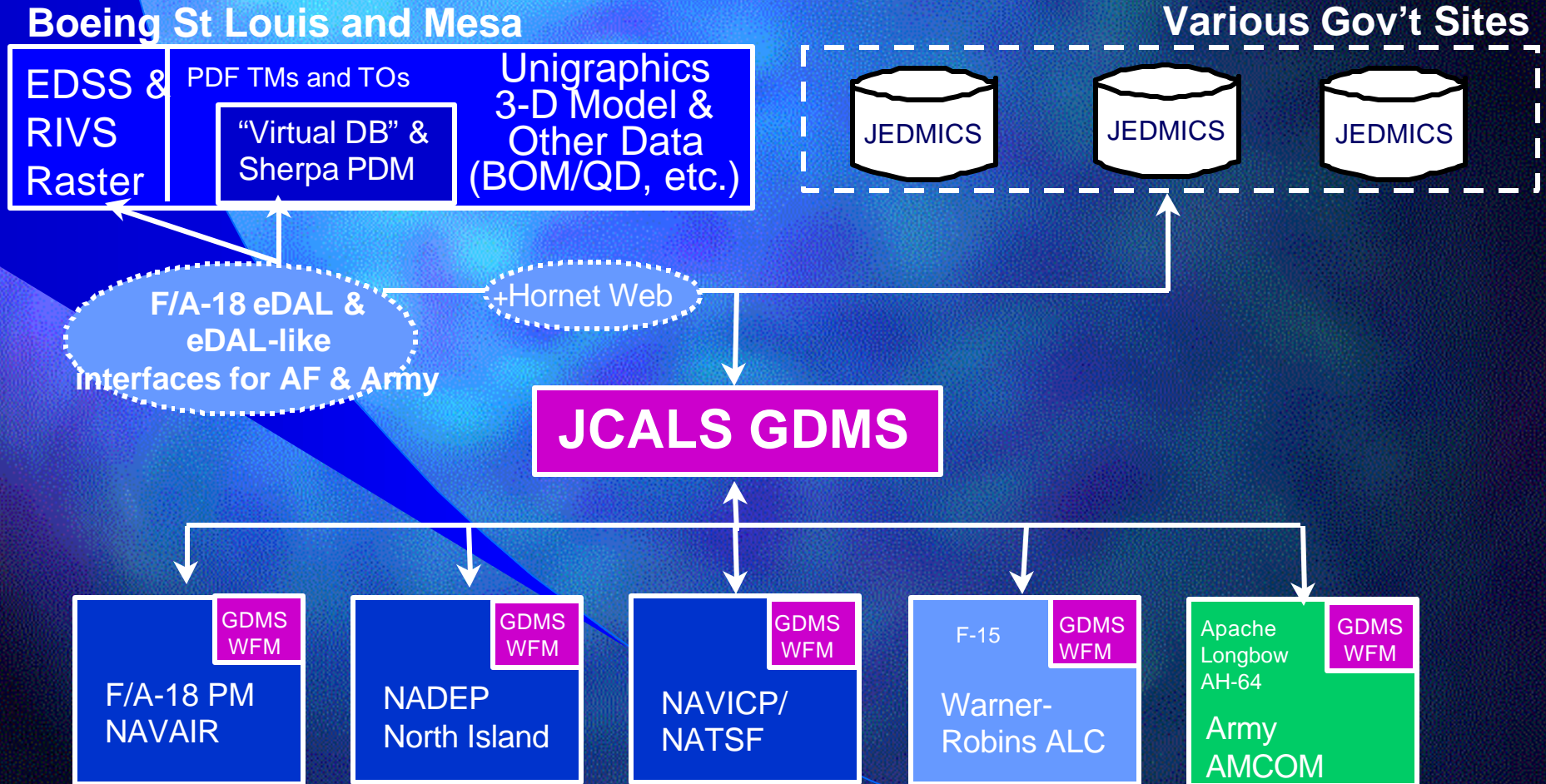
CITIS

- ★ *AF GPS*
  - ★ *Implements an automated ECP process that connects 4 AF activities, 2 contractors (300 users)*
- ★ *NAVY JCALS*
  - ★ *30+ sites connected to 12 Navy and contractor engineering drawing and technical data repositories.*
- ★ *DLA*
  - ★ *Electronic Contract Folderization automates the delivery and routing of Procurement requests and subsequent contract actions on small (less that $25K)*
  - ★ *Contract data will be available on-line to DFAS to support the bill-paying process and will help to reduce unmatched disbursements*